## Activity-Based Costing: A Tool to Aid Decision Making

Chapter 8

## Activity Based Costing (ABC)

$A B C$ is designed to provide managers with cost information for strategic and other decisions that
potentially affect capacity and therefore affect fixed as well as variable costs.




## How Costs are Treated Under Activity-Based Costing

ABC differs from traditional cost accounting in three ways.

Each ABC cost pool has its own unique measure of activity.

Traditional cost systems usually rely on volume measures such as direct labor hours and/or machine hours to allocate all overhead costs to products.

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## Classic Brass - An ABC Example

| Classic BrassIncome StatementYear Ended December 31, 2005 |  |  |  |
| :---: | :---: | :---: | :---: |
| Sales |  |  |  |
| Cost of goods sold |  | \$ | 00,000 |
| Direct materials | \$ 975,000 |  |  |
| Direct labor | 351,250 |  |  |
| Manufacturing overhead | 1,000,000 |  | 26,250 |
| Gross margin |  |  | 73,750 |
| Selling and administrati ve expenses |  |  |  |
| Shipping expenses | 65,000 |  |  |
| Marketing expenses | 300,000 |  |  |
| General administrative expenses | 510,000 |  | 75,000 |
| Net operating loss |  |  | $(1,250)$ |
| Manufacturing overhead is allocated to products using a single plantwide overhead rate based on machine hours. |  |  |  |
|  |  | tamid | Ak. CPMA |

## å Define Activities, Activity Cost Pools, and Activity Measures

At Classic Brass, the ABC team, selected the following activity cost pools and activity measures:

## Activity Cost Pools at Classic Brass

Activity Cost Pool
Customer orders Product design
Order size Customer relations Other

å Define Activities, Activity Cost Pools, and Activity Measures

- Customer Orders - assigned all costs of resources that are consumed by taking and processing customer orders.
- Product Designs - assigned all costs of resources consumed by designing products.
- Order Size - assigned all costs of resources consumed as a consequence of the number of units produced.
- Customer Relations - assigned all costs associated with maintaining relations with customers.
- Other - assigned all overhead costs that are not associated with the other cost pools.



## ç Assign Overhead Costs to Activity Cost Pools

Overhead Costs at Classic Brass
(Manufacturing and Nonmanufacturing)

| Production Department |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Indirect factory wages | \$ | 500,000 |  |  |
| Factory equipment depreciation |  | 300,000 |  |  |
| Factory utilities |  | 120,000 |  |  |
| Factory building lease |  | 80,000 | \$ | 1,000,000 |
| General Administrative Department |  |  |  |  |
| Administrative wages and salaries |  | 400,000 |  |  |
| Office equipment depreciation |  | 50,000 |  |  |
| Administrative building lease |  | 60,000 |  | 510,000 |
| Marketing Department |  |  |  |  |
| Marketing wages and salaries |  | 250,000 |  |  |
| Selling expenses |  | 50,000 |  | 300,000 |
| Total overhead costs |  |  | \$ | 1,810,000 |


| ç Assign Overhead Costs to Activity Cost Pools |  |  |  |
| :---: | :---: | :---: | :---: |
| Overhead Costs at Classic Brass (Manufacturing and Nonmanufacturing) |  |  |  |
| Production Department    <br> Indirect factory wages $\$$ 500,000  <br> Factory equipment depreciation 300,000   <br> Factory utilities 12,000   <br> Factory building lease 80,000 $\$ 1,000,000$  <br> General Administrative Department    <br> Administrative wages and salaries 400,000   <br> Office equipment depreciation 50,000   <br> Administrative building lease 60,000 510,000  <br> Marketino Denartment    |  |  |  |
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|  |  |  |  |
| Direct materials, direct labor, and shipping are excluded because Classic Brass' existing cost system can directly trace these costs to products or customer orders. |  |  |  |

## ç Assign Overhead Costs to Activity Cost Pools

At Classic Brass the following distribution of resource consumption across activity cost pools is determined.

| Activity Cost Pools |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Customer Orders | Product <br> Design | Order Size | Customer Relations | Other | Total |
| Production Department |  |  |  |  |  |  |
| Indirect factory wages | 25\% | 40\% | 20\% | 10\% | 5\% | 100\% |
| Factory equipment depreciation | 20\% | 0\% | 60\% | 0\% | 20\% | 100\% |
| Factory utilities | 0\% | 10\% | 50\% | 0\% | 40\% | 100\% |
| Factory building lease | 0\% | 0\% | 0\% | 0\% | 100\% | 100\% |
| General Administrative Department |  |  |  |  |  |  |
| Administrative wages and salaries | 15\% | 5\% | 10\% | 30\% | 40\% | 100\% |
| Office equipment depreciation | 30\% | 0\% | 0\% | 25\% | 45\% | 100\% |
| Administrative building lease | 0\% | 0\% | 0\% | 0\% | 100\% | 100\% |
| Marketing Department |  |  |  |  |  |  |
| Marketing wages and salaries | 22\% | 8\% | 0\% | 60\% | 10\% | 100\% |
| Selling expenses | 10\% | 0\% | 0\% | 70\% | 20\% | 100\% |
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## é Calculate Activity Rates

The $A B C$ team determines that Classic Brass will have these total activities for each activity cost pool...
w1,000 customer orders,
w400 new designs,
w20,000 machine-hours, w250 customer relations activities.


Now the team can compute the individual activity rates by dividing the total cost for each activity by the total activity levels.




## è Assigning Overhead to Products

## Classic Brass Information

## Standard Stanchions

1. Requires no new design resources.
2. 30,000 units ordered with 600 separate orders.
3. Each stanchion requires 35 minutes of machine time for a total of 17,500 m achine-hours.

## Custom Compass Housing

1. Requires new design resources.
2. 400 separate orders.
3. 400 custom designs prepared.
4. 1,250 compass housings produced, requiring 2 machine-hours each for a total of 2,500 machine-hours.

## è Assigning Overhead to Products

Overhead Cost for the Standard Stanchions

| Activity Cost Pools | (a) <br> Activity Rate |  | (b) <br> Activity |  | $\begin{aligned} & \text { a) } \times(\mathrm{b}) \\ & \mathrm{BC} \text { Cost } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Customer orders | \$ | 320 | 600 | \$ | 192,000 |
| Product design |  | 630 | 0 |  | - |
| Order size |  | 19 | 17500 |  | 332,500 |
| Total |  |  |  |  | 524,500 |



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| Activity Cost Pools | (a) Activity Rate |  | (b) Activity |  | (a) $\times(\mathrm{b})$ ABC Cost |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Customer orders | \$ | 320 | 400 |  | 128,000 |
| Product design |  | 630 | 400 |  | 252,000 |
| Order size |  | 19 | 2500 |  | 47,500 |
| Total |  |  |  |  | 427,500 |

## Assigning Overhead to Customers

Let's take a look at how Classic Brass system works for just one of the 250 customers - Windward Yachts who placed a total of three orders.

## Orders

1. Two orders for 150 standard stanchions per order.
2. One order for a custom compass housing.

## Machine-hours

1. The 300 standard stanchions required 175 machine-hours.
2. The custom compass housing required 2 machine hours.

## Assigning Overhead to Customers

| Overhead Cost for Winward Yachts |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Activity Cost Pools | (a) <br> Activity Rate |  | (b) | (a) $\times(\mathrm{b})$ <br> ABC Cost |  |
|  |  |  | Activity |  |  |
| Customer orders | \$ | 320 | 3 | \$ | 960 |
| P roduct design |  | 630 | 1 |  | 630 |
| Order size |  | 19 | 177 |  | 3,363 |
| Customer relations |  | 1,470 | 1 |  | 1,470 |
| Total |  |  |  | \$ | 6,423 |




## ê Prepare Management Reports

## Product Margin Calculations

The first step in computing product margins is to gather each product's sales and direct cost data.



## ê Prepare Management Reports

## Product Margin Calculations

The product margins can be reconciled with the company's net operating income as follows:

|  | Standard Stanchions |  | ustom mpass usings |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | \$ 2,660,000 | \$ | 540,000 | \$ | 3,200,000 |
| Total costs | 1,753,750 |  | 589,500 |  | 2,343,250 |
| Product margins | \$ 906,250 | \$ | $(49,500)$ | \$ | 856,750 |
| Less costs not assigned |  |  |  |  |  |
| Customer relations |  |  |  |  | 367,500 |
| Other |  |  |  |  | 490,500 |
| Total |  |  |  |  | 858,000 |
| Netoperating loss |  |  |  | \$ | $(1,250)$ |
| 8-39 |  | I Made R. Nata widnyana, Ak., CPM |  |  |  |

## ê Prepare Management Reports

## Customer Profitability Analys is

The first step in computing Windward Yachts' customer margin is to gather its sales and direct cost data.



## ê Prepare Management Reports

Customer Profitability Analysis
The third step is to compute Windward Yachts' customer margin ( $\$ 699$ ) by deducting all its direct and indirect costs from its sales.

| Sales | Windward Yachts |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | SalesDirect costs |  |  |  |  |
|  |  |  |  |  |  |
| Direct material | \$ | 2,123 |  |  |
| Direct labor |  | 1,900 |  |  |
| Shipping |  | 205 |  |  |
| Customer orders |  | 960 |  |  |
| Product design |  | 630 |  |  |
| Order size |  | 3,363 |  |  |
| Customer relations |  | 1,470 |  | 10,651 |
| Customer margin |  |  | \$ | 699 |

## Product Margins Computed Using the Traditional Cost System

The first step in computing product margins is to gather each product's sales and direct cost data.


## Product Margins Computed Using the Traditional Cost System

The third step in computing product margins is allocate manufacturing overhead to each product.


## The Differences Between ABC and Traditional Product Costs

|  | Standard Stanchions |  | Custom Compass Housings |  |
| :---: | :---: | :---: | :---: | :---: |
| Product margins - traditional | \$ | 615,750 | \$ | 258,000 |
| Product margins - ABC |  | 906,250 |  | $(49,500)$ |
| Change in reported margins | \$ | 290,500 | \$ | $(307,500)$ |

The traditional cost system overcosts the standard stanchions and reports a lower product margin for this product.

> The traditional cost system undercosts the custom compass housings and reports a higher product margin for this product.

## Differences Between ABC and Traditional Product Costs <br> There are three reasons why the reported product margins for the two costing systems differ from one another. <br> å Traditional costing allocates all manufacturing overhead to products. ABC costing only assigns manufacturing overhead costs consumed by products to those products.

$$
2
$$

## Differences Between ABC and Traditional Product Costs

There are three reasons why the reported product margins for the two costing systems differ from one another.
ç Traditional costing allocates all manufacturing overhead costs using a volume-related allocation base. ABC costing also uses non-volume related allocation bases.


## Targeting Process Improvement

Activity-based management is used in conjunction with ABC to identify areas that would benefit from process improvements.


Benchmarking can be used to compare activity cost information with world-class standards of performance achieved by other organizations.

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## Activity-Based Costing and External Reporting

Most companies do not use ABC for external reporting because . .

1. External reports are less detailed than internal reports.
2. It may be difficult to make changes to the company's accounting system.
3. ABC does not conform to GAAP.
4. Auditors may be suspect of the subjective allocation process based on interviews with employees.



## Appendix 8A: ABC Action Analysis

Conventional ABC analysis does not identify potentially relevant costs. An action analysis report helps because it:

- Shows what costs have been assigned to a cost object.
- Indicates how difficult it would be to adjust those costs in response to changes in the level of activity.


## Appendix 8A: ABC Action Analysis

Constructing an action analysis report begins with the first-stage allocation process. In addition to computing an overall activity rate for each activity cost pool, an activity rate is computed for each type of overhead cost that is consumed supporting a given activity.
Let's revisit the stage-one allocations from the Classic Brass example that we discussed earlier.

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## Appendix 8A: ABC Action Analysis



## Appendix 8A: ABC Action Analysis

> Next, label each cost using an ease of adjustment code:
> - Green costs adjust more or less automatically to changes in activity level without any action by managers.

- Yellow costs can be adjusted to changes in activity level, but it would require management action to realize the change in cost.
- Red costs can be adjusted to changes in activity level only with a great deal difficulty and with management intervention.


## Appendix 8A: ABC Action Analysis

|  | Action Analysis of Custom Compass Housing |  |  |
| :---: | :---: | :---: | :---: |
|  | Sales |  | 540,000 |
|  | Green costs |  |  |
|  | Direct materials | \$ 69,500 |  |
|  | Shipping costs | 5,000 | 74,500 |
|  | Green margin |  | \$465,500 |
|  | Yellow costs |  |  |
|  | Directlabor | 87,500 |  |
|  | Indirect factory wa ges | 262,500 |  |
|  | Factory utilities | 19,500 |  |
|  | Admi nistrative wages and salaries | 49,000 |  |
|  | Office equipment depreciation | 6,000 |  |
|  | Marketing wages and salaries | 42,000 |  |
|  | Selling expenses | 2,000 | 468,500 |
|  | Yellow margin |  | ( 3,000$)$ |
|  | Red costs |  |  |
|  | Factory equipment depreciation | 46,500 |  |
|  | Factory buil ding lease | - |  |
|  | Administrative building lease | - | 46,500 |
|  | Red margin |  | $(49,500)$ |
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# Using a Modified form of Activity-Based Costing to Determine Product costs for External Reports 

Appendix 8B



## Appendix 8B

A modified form of activity-based costing can be used to develop product costs for external financial reports.

## ABC product costs:

- Include organization-sustaining costs and unused capacity costs.
- Exclude nonmanufacturing costs even if they are caused by the products.


## Appendix 8B

Maxtar Industries provides the following information
for the company as a whole and for its only two products-premium and standard smoker/barbecue units.

| Total estimated manufacturing overhead |  |  | $\$ 1,520,000$ |  |
| :--- | ---: | ---: | ---: | ---: |
| Total estimated direct labor hours |  |  | 400,000 |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
|  | $\$$ | 40.00 | $\$$ | 30.00 |
| Direct materials cost per unit | $\$$ | 24.00 | $\$$ | 18.00 |
| Direct labor cost per unit | 2.0 | 1.5 |  |  |
| Direct labor hours per unit | 50,000 | 200,000 |  |  |
| Units produced |  |  |  |  |

## Appendix 8B

Assuming that Maxtar's traditional cost system relies on one predetermined plantwide overhead rate with direct labor-hours (DLHs) as the allocation base, then its plantwide overhead rate is computed as follows:
$\begin{gathered}\text { Predetermined } \\ \text { overhead rate }\end{gathered}=\frac{\$ 1,520,000}{400,000 \mathrm{DLHs}}=\$ 3.80$ per DLH


## Appendix 8B

## The ABC project team at Maxtar has developed the following basic information.

| Activity and Activity Measures | Estimated Overhead Cost |  | Expected Activity |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Premium | Standard | Total |
| Direct labor support (DLHs) | \$ | 800,000 | 100,000 | 300,000 | 400,000 |
| Machine setups (setups) |  | 480,000 | 600 | 200 | 800 |
| Parts administration (part types) |  | 240,000 | 140 | 60 | 200 |
| Total manufacturing overhead |  | 1,520,000 |  |  |  |



Using the new activity rates, let's assign overhead to the two products based upon expected activity.


## Appendix 8B

Activity-based unit product costs for both product lines

|  | Premium |  | Standard |  |
| :---: | :---: | :---: | :---: | :---: |
| Direct materials cost per unit | \$ | 40.00 | \$ | 30.00 |
| Direct labor cost per unit |  | 24.00 |  | 18.00 |
| Manufacturing overhead per unit |  | 14.56 |  | 3.96 |
| Unit product cost | \$ | 78.56 | \$ | 51.96 |



## Appendix 8B

## Comparing the two approaches

| Direct material | Activity-Based Costing |  |  |  | Traditional Costing |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Premium |  | Standard |  | Premium |  | Standard |  |
|  | \$ | 40.00 | \$ | 30.00 | \$ | 40.00 | \$ | 30.00 |
| Direct labor |  | 24.00 |  | 18.00 |  | 24.00 |  | 18.00 |
| Manufacturing overhead |  | 14.56 |  | 3.96 |  | 7.60 |  | 5.70 |
| Unit product cost | \$ | 78.56 | \$ | 51.96 | \$ | 71.60 | \$ | 53.70 |

Note that the unit product cost of a Standard unit decreased from $\$ 53.70$ to $\$ 51.96$. . . .
. . . . . while the unit cost of a Premium unit increased from $\$ 71.60$ to $\$ 78.56$.

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[^0]:    é $A B C$ uses more cost pools.

[^1]:    8-74 I Made R. Natawidnyana, Ak., CPMA

