Activity-Based Costing: A Tool to Aid Decision Making

Chapter 8

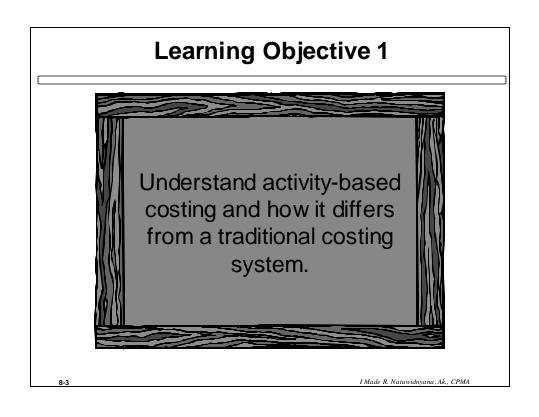


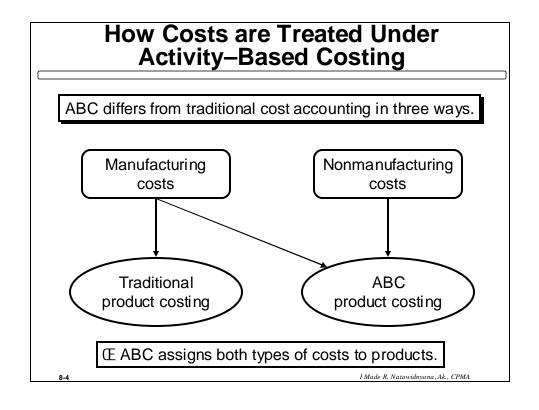
Activity Based Costing (ABC)

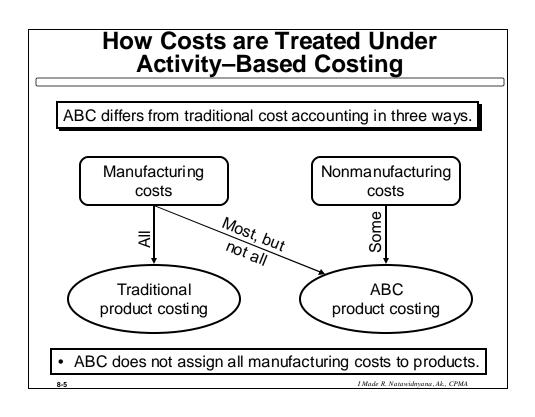
ABC is designed to provide managers with cost information for strategic and other decisions that potentially affect capacity and therefore affect fixed as well as variable costs.

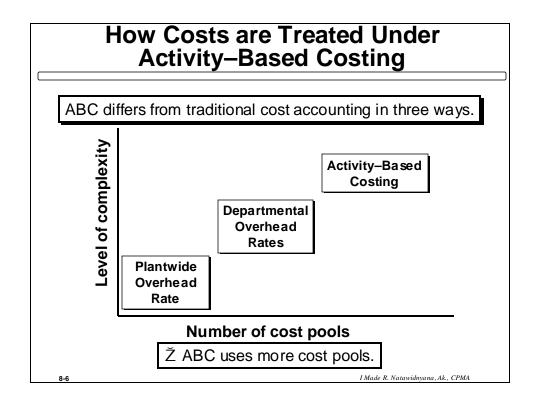


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How Costs are Treated Under Activity–Based Costing

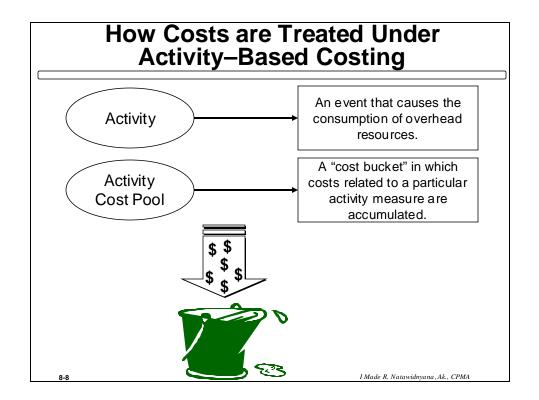
ABC differs from traditional cost accounting in three ways.

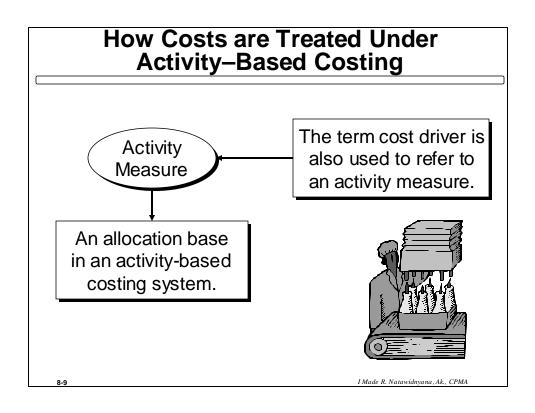
Each ABC cost pool has its own unique measure of activity.

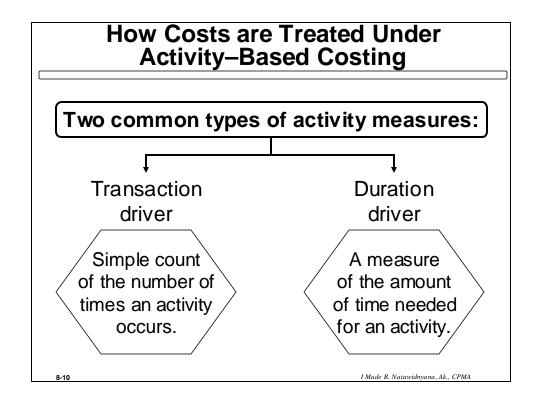
Traditional cost systems usually rely on volume measures such as direct labor hours and/or machine hours to allocate all overhead costs to products.

Ž ABC uses more cost pools.

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How Costs are Treated Under Activity-Based Costing

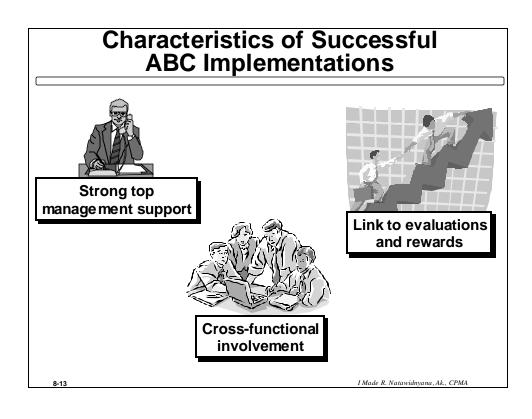


ABC defines
five levels of activity
that largely do not relate
to the volume of units
produced.

Traditional cost systems usually rely on volume measures such as direct labor hours and/or machine hours to allocate all overhead costs to products.

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How Costs are Treated Under Activity-Based Costing Unit-Level Batch-Level Activity Activity Manufacturing companies typically combine their activities into five classifications. Product-Level Customer-Level Organization-Activity Activity sustaining Activity I Made R. Natawidnyana, Ak., CPMA



Classic Brass Income Statement Year Ended December 31, 2005 Sales Cost of goods sold \$3,200,000 Direct materials \$975,000 Direct labor \$351,250 Manufacturing overhead \$1,000,000 \$2,326,250 Gross margin \$873,750

Classic Brass - An ABC Example

Gross margin
Selling and administrative expenses
Shipping expenses 65,000
Marketing expenses 300,000

General administrative expenses 510,000 875,000

Net operating loss \$ (1,250)

Manufacturing overhead is allocated to products using a single plantwide overhead rate based on machine hours.

EDefine Activities, Activity Cost Pools, and Activity Measures

At Classic Brass, the ABC team, selected the following activity cost pools and activity measures:

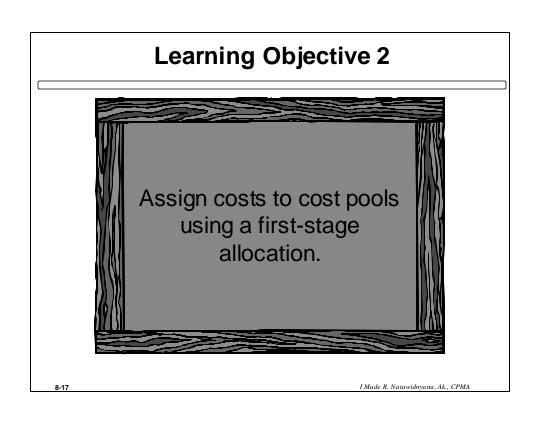
Activity Cost Pools at Classic Brass Activity Cost Pool Customer orders Product design Order size Customer relations Other Activity Measure Number of customer orders Number of product designs Number of active customers Not applicable



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EDefine Activities, Activity Cost Pools, and Activity Measures

- Customer Orders assigned all costs of resources that are consumed by taking and processing customer orders.
- Product Designs assigned all costs of resources consumed by designing products.
- Order Size assigned all costs of resources consumed as a consequence of the number of units produced.
- Customer Relations assigned all costs associated with maintaining relations with customers.
- Other assigned all overhead costs that are not associated with the other cost pools.



Assign Overhead Costs to Activity Cost Pools Overhead Costs at Classic Brass (Manufacturing and Nonmanufacturing) **Production Department** 500,000 Indirect factory wages Factory equipment depreciation 300,000 **Factory utilities** 120,000 1,000,000 Factory building lease 80,000 \$ General Administrative Department Administrative wages and salaries 400,000 Office equipment depreciation 50,000 Administrative building lease 60,000 510,000 Marketing Department 250,000 Marketing wages and salaries Selling expenses 50,000 300,000 Total overhead costs 1,810,000

Assign Overhead Costs to Activity Cost Pools

Overhead Costs at Classic Brass (Manufacturing and Nonmanufacturing)

Production Department			
Indirect factory wages	\$ 500,000		
Factory equipment depreciation	300,000		
Factory utilities	120,000		
Factory building lease	80,000	\$	1,000,000
General Administrative Department		_	
Administrative wages and salaries	400,000		
Office equipment depreciation	50,000		
Administrative building lease	60,000		510,000
Marketing Department			

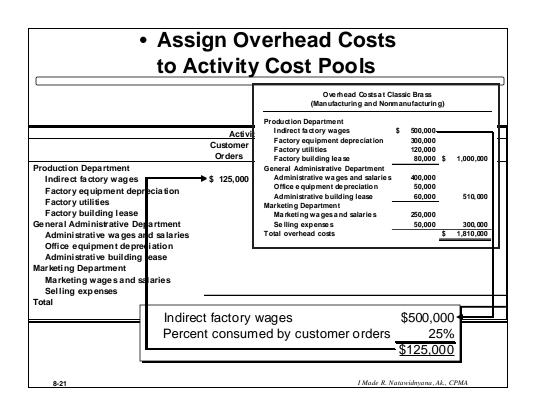
Direct materials, direct labor, and shipping are excluded because Classic Brass' existing cost system can directly trace these costs to products or customer orders.

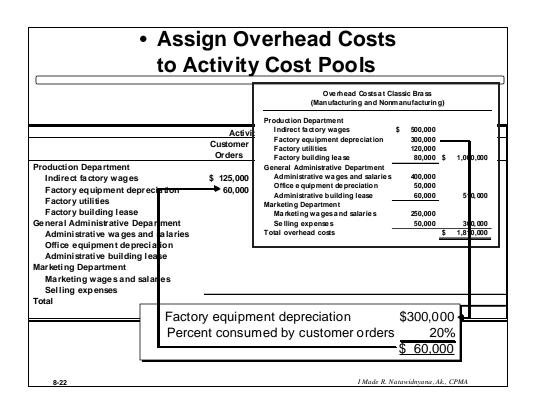
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Assign Overhead Costs to Activity Cost Pools

At Classic Brass the following distribution of resource consumption across activity cost pools is determined.

	Activity	Cost Pools				
	Customer Orders	Product Design	Order Size	Customer Relations	Other	Total
Production Department						
Indirect factory wages	25%	40%	20%	10%	5%	100%
Factory equipment depreciation	20%	0%	60%	0%	20%	100%
Factory utilities	0%	10%	50%	0%	40%	100%
Factory building lease	0%	0%	0%	0%	100%	100%
General Administrative Department						
Administrative wages and salaries	15%	5%	10%	30%	40%	100%
Office equipment depreciation	30%	0%	0%	25%	45%	100%
Administrative building lease	0%	0%	0%	0%	100%	100%
Marketing Department						
Marketing wages and salaries	22%	8%	0%	60%	10%	100%
Selling expenses	10%	0%	0%	70%	20%	100%
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Assign Overhead Costs to Activity Cost Pools

	Activi	ty Cost Pool	S			
	Customer	Product	Order	Customer		
	Orders	De sign	Size	Relations	Other	Total
Production Department						
Indirect factory wages	\$ 125,000	\$ 200,000	\$ 100,000	\$ 50,000	\$ 25,000	\$ 500,000
Factory equipment depreciation	60,000	-	180,000	-	60,000	300,000
Factory utilities	-	12,000	60,000	-	48,000	120,000
Factory building lease	-	-	-	-	80,000	80,000
General Administrative Department						
Administrative wages and salaries	60,000	20,000	40,000	120,000	160,000	400,00
Office equipment depreciation	15,000	-	-	12,500	22,500	50,00
Administrative building lease	-	-	-	-	60,000	60,00
Marketing Department						
Marketing wages and salaries	55,000	20,000	-	150,000	25,000	250,00
Selling expenses	5,000	-	-	35,000	10,000	50,00
Total	\$ 320,000	\$ 252,000	\$ 380,000	\$ 367,500	\$ 490,500	\$ 1,810,00

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Compute activity rates for cost pools. Made R. Natawidayana, Ak. CPMA

Ž Calculate Activity Rates

The ABC team determines that Classic Brass will have these total activities for each activity cost pool . . .

- w 1,000 customer orders,
- w 400 new designs,
- w 20,000 machine-hours,
- w 250 customer relations activities.



Now the team can compute the individual activity rates by dividing the total cost for each activity by the total activity levels.

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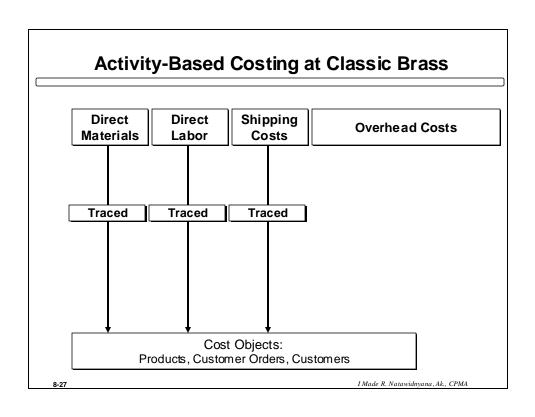
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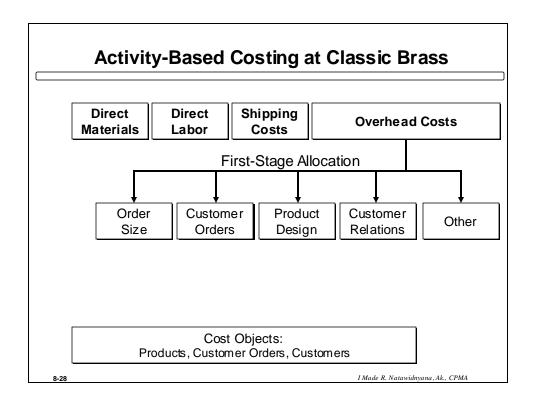
Ž Calculate Activity Rates

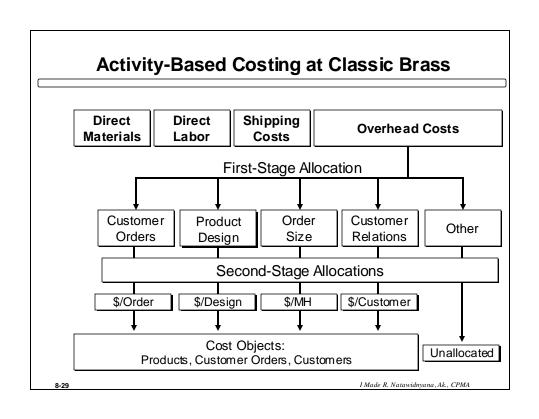
Computation of Activity Rates						
	(a)	(b)	(a) ÷ (b)			
Activity Cost Pools	Total Cost	Total Activity	Activity Rate			
Customer orders	\$ 320,000	1,000 orders	\$320 per order			
Product de sign	252,000	400 designs	\$630 per design			
Order size	380,000	20,000 MHs	\$19 per MH			
Customer relations	367,500	250 customer	\$1,470 per customer			
Other	490,500	Not applicable	Not applicable			

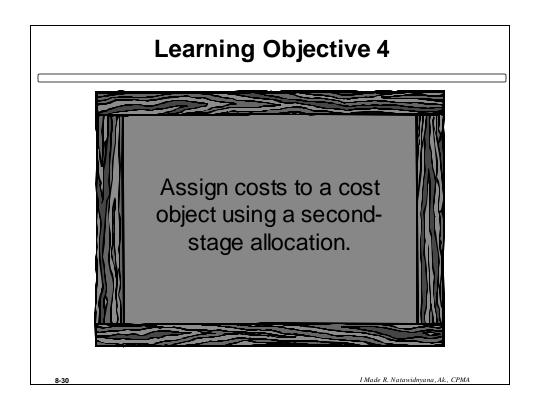


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Assigning Overhead to Products

Classic Brass Information

Standard Stanchions

- 1. Requires no new design resources.
- 2. 30,000 units ordered with 600 separate orders.
- 3. Each stanchion requires 35 minutes of machine time for a total of 17,500 machine-hours.

Custom Compass Housing

- 1. Requires new design resources.
- 2. 400 separate orders.
- 3. 400 custom designs prepared.
- 4. 1,250 compass housings produced, requiring 2 machine-hours each for a total of 2,500 machine-hours.

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Assigning Overhead to Products

Overhead Cost	for ti	ne Star	ndard Sta	and	c hi on s
Activity Cost Pools		(a) rity Rate	(b) Activity		(a) × (b) BC Cost
Customer orders	\$	320	600	\$	192,000
Product design		630	0		-
Order size		19	17500		332,500
Total				\$	524,500



Overhead Cost for the Custom Housing							
	(a)		(b)		(a) × (b)		
A ctivity Cost Pools	Activ	ity Rate	Activity	A	BC Cost		
Customer orders	\$	320	400	\$	128,000		
Product de sign		630	400		252,000		
Order size		19	2500		47,500		
Total				\$	427,500		

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Assigning Overhead to Customers

Let's take a look at how Classic Brass system works for just one of the 250 customers – Windward Yachts who placed a total of three orders.

Orders

- 1. Two orders for 150 standard stanchions per order.
- 2. One order for a custom compass housing.

Machine-hours

- 1. The 300 standard stanchions required 175 machine-hours.
- 2. The custom compass housing required 2 machine hours.

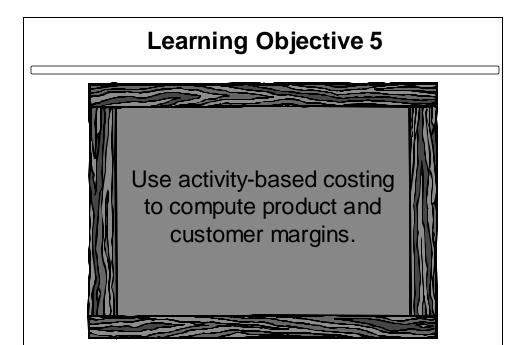
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Assigning Overhead to Customers

Overhead Cost for Winward Yachts						
(a)		(b)	(a	ı) × (b)		
Activity Rate		Activity	AE	BC Cost		
\$ 3	320	3	\$	960		
•	30	1		630		
	19	177		3,363		
1,4	170	1		1,470		
			\$	6,423		
	(a) Activity F	(a) Activity Rate \$ 320 630	(a) (b) Activity Rate Activity \$ 320 3 630 1 19 177	(a) (b) (a) Activity Rate Activity AE \$ 320 3 \$ 630 1 177 19 177 177		



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Product Margin Calculations

The first step in computing product margins is to gather each product's sales and direct cost data.

	Standard Stanchions	Custom Compass Housings	Total
Sales	\$ 2,660,000	\$ 540,000	\$ 3,200,000
Direct costs			
Direct material	905,500	69,500	975,000
Direct labor	263,750	87,500	351,250
Shipping	60,000	5,000	65,000

Product Margin Calculations

The second step in computing product margins is to incorporate the previously computed activity-based cost assignments pertaining to each product.

	Standard tanchions	C	Custom compass lousings	Total
Sales	\$ 2,660,000	\$	540,000	\$ 3,200,000
Direct costs				
Direct material	905,500		69,500	975,000
Direct labor	263,750		87,500	351,250
Shipping	60,000		5,000	65,000
ABC cost assignments				
Customer orders	192,000		128,000	320,000
Product design			252,000	252,000
Order size	332,500		47,500	380,000

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• Prepare Management Reports

Product Margin Calculations

The third step in computing product margins is to deduct each product's direct and indirect costs from sales.

	Standard \$	Sta	nchions	Cus Compass	tom Hou	
Sales		\$	2,660,000	 	\$	540,000
Costs						·
Direct material	\$ 905,500			\$ 69,500		
Direct labor	263,750			87,500		
Shipping	60,000			5,000		
Customer orders	192,000			128,000		
Product de sign				252,000		
Order size	332,500			 47,500	_	
Total cost			1,753,750			589,500
Product margin		\$	906,250			(49,500

Product Margin Calculations

The product margins can be reconciled with the company's net operating income as follows:

	Standard Stanchions	Compass Housings	Total
Sales	\$ 2,660,000	\$ 540,000	\$ 3,200,000
Total costs	1,753,750	589,500	2,343,250
Product margins	\$ 906,250	\$ (49,500)	\$ 856,750
Less costs not assigned to pro	oducts:		
Customer relations			367,500
Other			490,500
Total			858,000
Ne t operating loss			\$ (1,250)

• Prepare Management Reports

Customer Profitability Analysis

The first step in computing Windward Yachts' customer margin is to gather its sales and direct cost data.

	Windward Yachts
Sales	\$ 11,350
Direct costs	
Direct material	2,123
Direct labor	1,900
Shipping	205

Customer Profitability Analysis

The second step is to incorporate Windward Yachts' previously computed activity-based cost assignments.

	Windward Yachts
Sales	\$ 11,350
Dire ct costs	
Direct material	2,123
Direct labor	1,900
Shipping	205
ABC cost assignments	
Customer orders	960
Product de sign	630
Order size	3,363
Customer relations	1,470

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• Prepare Management Reports

Customer Profitability Analysis

The third step is to compute Windward Yachts' customer margin (\$699) by deducting all its direct and indirect costs from its sales.

		Windward Yachts							
Sales	·		\$	11,350					
Direct costs									
Direct material	\$	2,123							
Direct labor		1,900							
Shipping		205							
Customer orders		960							
Product design		630							
Order size		3,363							
Customer relations		1,470		10,651					
Customer margin			\$	699					

Product Margins Computed Using the Traditional Cost System

The first step in computing product margins is to gather each product's sales and direct cost data.

	Stan dard	C	Custom compass lousings	Total
Sales Direct costs	\$ 2,660,000	\$	540,000	\$ 3,200,000
Direct material Direct labor	905,500 263,750		69,500 87,500	975,000 351,250

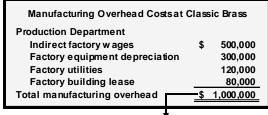


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Product Margins Computed Using the Traditional Cost System

The second step in computing product margins is to compute the plantwide overhead rate.



Custom compass Housings Total machine-hours

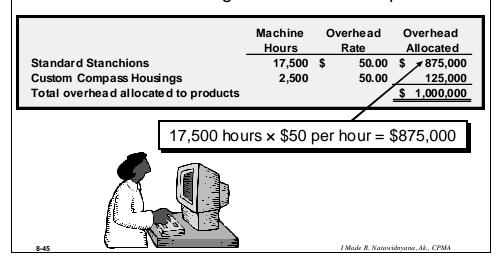
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20,000

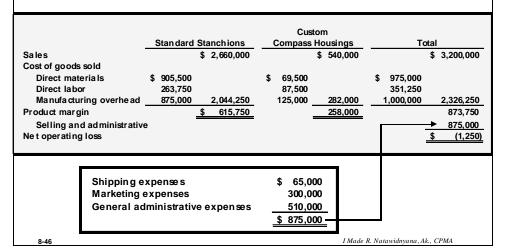
Product Margins Computed Using the Traditional Cost System

The third step in computing product margins is allocate manufacturing overhead to each product.



Product Margins Computed Using the Traditional Cost System

The fourth step is to actually compute the product margins.



The Differences Between ABC and Traditional Product Costs

 Standard Stanchions
 Custom Compass Housings

 Product margins – traditional Product margins – ABC
 \$ 615,750 \$ 258,000

 Change in reported margins
 \$ 290,500 \$ (307,500)

The traditional cost system overcosts the standard stanchions and reports a lower product margin for this product. The traditional cost system undercosts the custom compass housings and reports a higher product margin for this product.

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Differences Between ABC and Traditional Product Costs

There are three reasons why the reported product margins for the two costing systems differ from one another.

ŒTraditional costing allocates all manufacturing overhead to products. ABC costing only assigns manufacturing overhead costs consumed by products to those products.

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Differences Between ABC and Traditional Product Costs

There are three reasons why the reported product margins for the two costing systems differ from one another.

 Traditional costing allocates all manufacturing overhead costs using a volume-related allocation base. ABC costing also uses non-volume related allocation bases.

Differences Between ABC and Traditional Product Costs

There are three reasons why the reported product margins for the two costing systems differ from one another.

Ž Traditional costing disregards selling and administrative expenses because they are assumed to be period expenses. ABC costing directly traces shipping costs to products and includes nonmanufacturing overhead costs caused by products in the activity cost pools that are assigned to products.

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Targeting Process Improvement

Activity-based management is used in conjunction with ABC to identify areas that would benefit from process improvements.



While the theory of constraints approach discussed in Chapter 1 is a powerful tool for targeting improvement efforts, activity rates can also provide valuable clues on where to focus improvement efforts.

Benchmarking can be used to compare activity cost information with world-class standards of performance achieved by other organizations.

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Activity-Based Costing and External Reporting

Most companies do not use ABC for external reporting because . . .

- 1. External reports are less detailed than internal reports.
- It may be difficult to make changes to the company's accounting system.
- 3. ABC does not conform to GAAP.
- 4. Auditors may be suspect of the subjective allocation process based on interviews with employees.

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ABC Limitations

Substantial resources required to implement and maintain.

Resistance to unfamiliar numbers and reports.

Desire to fully allocate all costs to products.

Potential misinterpretation of unfamiliar numbers.

Does not conform to GAAP. Two costing systems may be needed.



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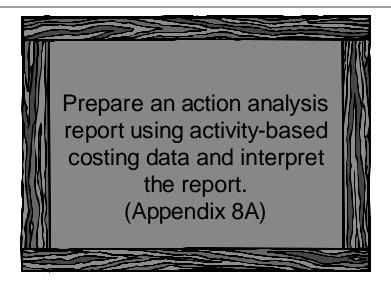
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ABC Action Analysis

Appendix 8A



Learning Objective 6



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Appendix 8A: ABC Action Analysis

Conventional ABC analysis does not identify potentially relevant costs. An action analysis report helps because it:

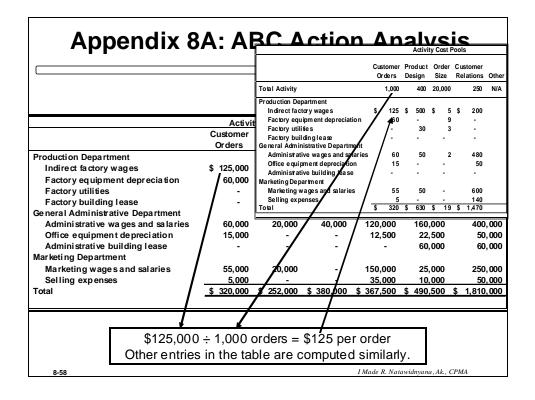
- Shows what costs have been assigned to a cost object.
- Indicates how difficult it would be to adjust those costs in response to changes in the level of activity.

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Appendix 8A: ABC Action Analysis

Constructing an action analysis report begins with the first-stage allocation process. In addition to computing an overall activity rate for each activity cost pool, an activity rate is computed for each type of overhead cost that is consumed supporting a given activity.

Let's revisit the stage-one allocations from the Classic Brass example that we discussed earlier.



	-	Activity C	ost Pools		
	Customer Orders	Product Design	Order Size	Customer Relations	Total
otal activity for stanchions	600	-	17,500	N/A	
roduction Department					
Indirect factory wages	\$ 75,000	\$ -	\$ 87,500		\$162,500
Factory equipment depreciation	36,000	-	157,500		193,500
Factory utilities	-	\ -	52,500		52,500
Factory building lease	-	\ -	-		-
eneral Administrative Department		\-			-
Administrative wages and salarie	s 36,000	- /	35,000		71,000
Office equipment depreciation	9,000	-/	-		9,000
Administrative building lease	-	- \	-		-
larketing Department		- \			-
Marketing wages and salaries	33,000	-	\ -		33,000
Selling expenses	3,000	-	\ -		3,000
otal	\$192,000	\$ -	\$332,500		\$524,500
			$\overline{}$		

Action Analysis Cost	Matrix for C	ustom Com	pass Hous	sing	
		Activity C	ost Pools		-
	Customer Orders	Product Design	Order Size	Customer Relations	Total
Total activity for compasshousing	400	400	2,500	N/A	
Production Department Indirect factory wages Factory equipment depreciation Factory utilities Factory building lease General Administrative Department Administrative wages and salaries Office equipment depreciation Administrative building lease Marketing Department Marketing wages and salaries Selling expenses	24,000 \ - -	\$200,000 - 12,000 - - 20,000	\$ 12,500 22,500 7,500 - 5,000 - -		\$ 262,500 46,500 19,500 - - 49,000 6,000 - - 42,000 2,000
Total	\$128,000	\$ 252,000	\$\47,500		\$427,500
					

Appendix 8A: ABC Action Analysis

Next, label each cost using an ease of adjustment code:

- Green costs adjust more or less automatically to changes in activity level without any action by managers.
- Yellow costs can be adjusted to changes in activity level, but it would require management action to realize the change in cost.
- Red costs can be adjusted to changes in activity level only with a great deal difficulty and with management intervention.

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Appendix 8A: ABC Action Analysis

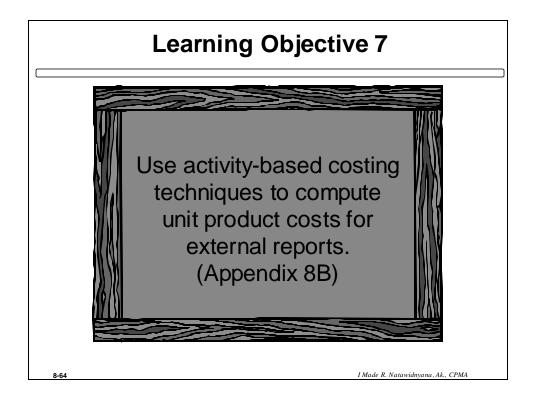
Sales		\$ 540,00
Green costs		
Direct materials	\$ 69,500	
Shipping costs	5,000	74,50
Green margin		\$ 465,50
Yellow costs		
Direct labor	87,500	
Indire ct factory wa ges	262,500	
Factory utilities	19,500	
Administrative wages and salaries	49,000	
Office equipment depreciation	6,000	
Marketing wages and salaries	42,000	
Selling expenses	2,000	468,50
Yellow margin		\$ (3,00
Red costs		
Factory equipment depreciation	46,500	
Factory building lease	-	
Administrative building lease	-	46,50
Red margin		\$ (49,50

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Using a Modified form of Activity-Based Costing to Determine Product costs for External Reports

Appendix 8B





A modified form of activity-based costing can be used to develop product costs for external financial reports.

ABC product costs:

- Include organization-sustaining costs and unused capacity costs.
- Exclude nonmanufacturing costs even if they are caused by the products.

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Appendix 8B

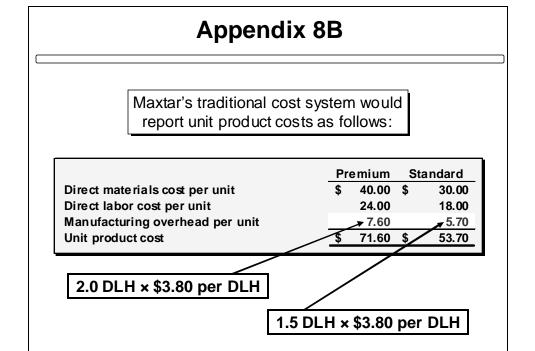
Maxtar Industries provides the following information for the company as a whole and for its only two products—premium and standard smoker/barbecue units.

Total estimated manufacturing overhead Total estimated direct labor hours		\$ '	1,520,000 400,000
	 emium		tandard
Direct materials cost per unit	\$ 40.00	\$	30.00
Direct labor cost per unit	\$ 24.00	\$	18.00
Direct labor hours per unit	2.0		1.5
Units produced	50,000		200,000

Assuming that Maxtar's traditional cost system relies on one predetermined plantwide overhead rate with direct labor-hours (DLHs) as the allocation base, then its plantwide overhead rate is computed as follows:

Predetermined overhead rate =
$$\frac{$1,520,000}{400,000 \text{ DLHs}}$$
 = \$3.80 per DLH

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The ABC project team at Maxtar has developed the following basic information.

Activity and Activity Measures		Estimated Overhead Cost	Fv	pected Activi	tv
Activity and Activity Measures	_	0031	Premium	Standard	Total
Direct labor support (DLHs)	\$	800,000	100,000	300,000	400,000
Machine setups (setups)		480,000	600	200	800
Parts administration (part types)		240,000	140	60	200
Total manufacturing overhead	\$	1,520,000			

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Appendix 8B

We can calculate the following activity rates:

	Estimated Overhead		Total Expected				
Activity and Activity Measures	Cost		Activity			Act	ivity Rate
Direct labor support (DLHs)	\$ 800,000	÷	400,000	=	\$	2	per DLH
Machine setups (setups)	480,000	÷	800	=	\$	600	per setup
Parts administration (part types)	240,000	÷	200	=	\$1	,200	per part type
Total manufacturing overhead	\$ 1,520,000						

Using the new activity rates, let's assign overhead to the two products based upon expected activity.

Premium Product

Activity and Activity Measures	Expected Activity		Activity Rate			Amount
Direct labor support (DLHs)	100,000	×	\$	2	=	\$ 200,000
Machine setups (setups)	600	×	\$	600	=	360,000
Parts administration (part types)	140	×	\$	1,200	=	168,000
Total overhead cost as signed						\$ 728,000

Standard Product

Activity and Activity Measures	Expected Activity		Activity Rate				Amount
Direct labor support (DLHs)	300,000	×	\$	2	=	\$	600,000
Machine setups (setups)	200	×	\$	600	=		120,000
Parts administration (part types)	60	×	\$	1,200	=		72,000
Total overhead cost as signed						\$	792,000

Appendix 8B

Activity-based unit product costs for both product lines

	Pre	emium	S	tandard_
Direct materials cost per unit	\$	40.00	\$	30.00
Direct labor cost per unit		24.00		18.00
Manufacturing overhead per unit		14.56		3.96
Unit product cost	\$	78.56	\$	51.96

Activity-based unit product costs for both product lines

	Premium	Standard	
Direct materials cost per unit	\$ 40.00	\$ 30.00	
Direct labor cost per unit	24.00	18.00	
Manufacturing overhead per unit	14.56	≭ 3.96	
Unit product cost	\$ 78.56	\$ 51.96	

\$728,000 ÷ 50,000 units

\$792,000 ÷ 200,000 units

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Appendix 8B

Comparing the two approaches

	Activity-Based Costing				Traditional Costing			
	Premium		Standard		Premium		Standard	
Direct material	\$	40.00	\$	30.00	\$	40.00	\$	30.00
Direct labor		24.00		18.00		24.00		18.00
Manufacturing overhead		14.56		3.96		7.60		5.70
Unit product cost	\$	78.56	\$	51.96	\$	71.60	\$	53.70

Note that the unit product cost of a Standard unit decreased from \$53.70 to \$51.96

.... while the unit cost of a Premium unit increased from \$71.60 to \$78.56.

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